

### **Due Diligence**

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A Member Firm of Andersen Global

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#### DUE DILIGENCE IN TODAY'S DEAL LANDSCAPE

Today's dynamic and unpredictable climate presents new challenges and opportunities in acquiring, investing in, or merging a business. Thus, companies must meticulously evaluate their rationale, diligence information, and overall deal strategy.

#### Uncovering insights, mitigating risks, ensuring success Your trusted Due Diligence partner.

### Why do businesses enter into M&A, and do they have a clearly defined deal strategy?

A company may invest, acquire, or merge with another business for various reasons, making it important to have a clear investment rationale and deal strategy before negotiating.

Key reasons typically include:

- Creating additional value through synergies
- Enhancing EBITDA growth through financial investment, knowledge, or resources.
- Generating a target Internal rate of return for investors.
- To Achieve inorganic growth via strategic diversification or investment in new markets/ segments
- Gaining access to valuable resources, including technology, IP, or tangible assets.
- Regulatory development driving organizations to reconsider their current operating model
- Opportunity to restructure a business to create value

### What do you need to know in order to make an informed investment decision?

Defined investment rationale and deal strategy require thorough due diligence to gather necessary information for evaluating strategy feasibility.

Key questions you will likely need to answer include:

- How much should I pay for the business?
- Is the financial information on which I am basing my decisions reasonable?
- What tax exposures and tax attributes does the business have?
- Does the business run the risk of paying additional taxes?
- What is the optimal structure for the transaction from a financial, tax, and legal viewpoint?
- Are there any legal or reputational issues I need to be aware of?
- Are there any environmental, social and governance (ESG) issues?

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We support your growth by helping you run due diligence checks on potential investment targets, identify red flags in deals early on and fast-track deal cycles.



Our technology tools provide a comprehensive overview of the associated risks with the target, thereby enabling you to concentrate on key value drivers and potential opportunities to achieve optimal results.

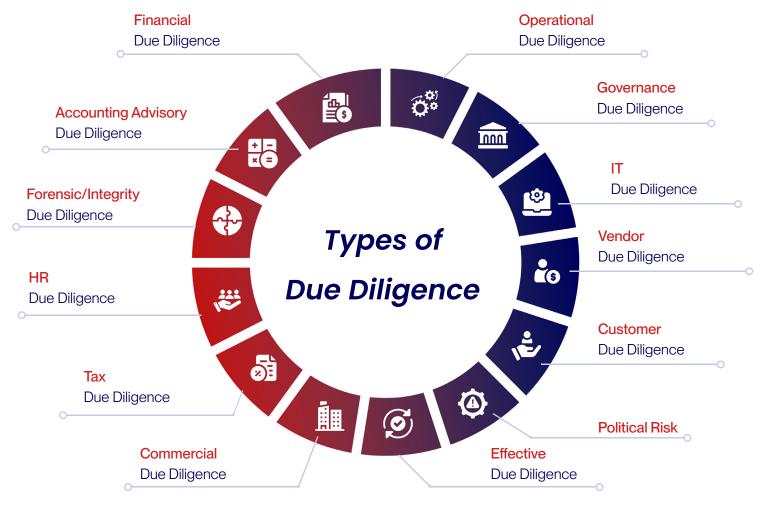
We make it safe for you to do business and ensure the only surprises coming your way are of the good kind.



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Our specialist team assist clients in identifying value drivers, risks and opportunities to unlock potential.

Our Integrated Due Diligence team provides a seamless solution of multidisciplinary professionals fulfilling all due diligence requirements, including financial & tax. In addition to our core offering across financial and tax due diligence, we can also provide a comprehensive suite of deal services with both a risk and price focus, underpinned by an understanding of the need to create value.



Collaborating closely with clients to comprehend their deal strategy and focus during due diligence, to guide in making informed investment decisions.

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#### **ABOUT IMC**

IMC is a professional company offering an extensive range of Accounting, Bookkeeping, Taxation and Financial Outsourcing Services. We help you take care of your accounting woes and day-to-day bookkeeping chores by providing streamlined and accurate Finance and Accounting Service by expert professionals at affordable costs. We help you stay updated with all the changes in the accounting policies, rules and regulations and ensure compliance with regulatory requirements. Our highly qualied team of professionals can improve the effeciency and effectiveness of your business processes thereby letting you focus on maximizing your core business operations.



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